

## Complete Succession Risk Analysis Worksheet

Apportionment of Total Needs and Sum Insured

Insurance Company Pays Total Sum Insured to Trustee (Policy Owner) →						Trustee Pays ↓
Name of Insured Person		Michael Damien Adams (Case Study Only)				
	PURPOSE	AMOUNT OF EACH COMPONENT			NOTES	RECIPIENTS
		Year 1	Year 3	Year 5		
ASSETS +	Pre-agreed Sale Price of Equity	\$700,000	\$900,000	\$1,200,000		Vendors
	CGT on Pre-agreed Sale Price					Vendors
	Stamp Duty, Legal & Accounting Fees					Business
LIABILITIES +	Bank Debt, Lease & Other Liabilities	\$500,000	\$300,000	Nil		Creditor
	Loan Account					Creditor
	Key Person (Income)					Business
	Key Person (Capital) (Reduced Goodwill or New Working Capital)					Continuing Proprietors
PERSONAL =	Personal Loans (Home Loan, Equity Loan, Other Liabilities)					Insured Person (Debts)
	Living Expenses (See Personal Needs Analysis Worksheet)					Insured Person (Living Expenses)
	Future Sale Price Provision					Insured Person
	Self-Managed Super Fund					Self-Managed Super Fund
<b>TOTAL</b>		<b>\$1,200,000</b>	<b>\$1,200,000</b>	<b>\$1,200,000</b>		