

“I ALREADY HAVE A LAWYER”

- 1. What does their Lawyer specialise in?**
- 2. Most Lawyers are good at what they do, but :**
 - hopeless and expensive outside their area of expertise**
 - They charge you to educate themselves**
- 3. Do they specialise in Business Succession Planning?**
- 4. Can they quote a Fixed Fee?**
- 5. How does it compare with IGS Fixed Fee?**
- 6. What do you get for the Fee?**
- 7. What does the agreement do compared with an IGS Agreement?**
- 8. Free meeting or teleconference with Ian Gray**